Equine Purchase, Lease, and Sales Guidelines & Expectations

Purchase & Leasing for Buyers

Below is an outline of what you can expect through the horse purchasing/leasing process. It is my goal to be very thoughtful and considerate in this process in order to help find the best possible horse for each client.

1. All purchasers / Lessors ("Clients") are required to pay a fee of 10% of the purchase price of the horse, or lease price of the horse as payment for Agent services upon the Purchase / Lease of the horse.
2. All horse "trials" or testing days are billed at the following rate: $100 per day for any in town trials or trials at a show which the Agent is already attending, or $200 per day for out of town trials. This fee is due at the time of service and will be credited towards the final Commission payment.
3. Client is expected to pay all travel expenses associated with going out of town to try horses.
4. Trying Horses: The Agent will help the Client when trying horses, in whatever way is necessary. The Agent may or may not ride the horse first, teach the Client on the horse, and help "test" the horse to see if it is suitable. The Agent may tell the Client that a horse isn't even suitable for the client to try because of soundness or safety, the client understands that not all horses are as represented by Sellers. The Agent will also help the client comb through videos, look up show records, veterinary records, and any information which can be gathered prior to pursuing any horse for veterinary examination.
5. Should the option to bring the horse on Trial be available. The client is responsible for all fees associated with the Trial including but not limited to: Transportation, Boarding, Farrier, Veterinary, special feed/supplements, medication.
6. The Agent will assist the Client with all necessary due diligence, helping to set up Veterinary examinations, execute contracts, insurances, decision making / third party opinions, securing a shipper. The Agent is NOT responsible for any of these fees.

<u>The Client Understands:</u> Even though we do our best due diligence possible, there is no way to see into the future of any horses purchased/leased. The Agent cannot guarantee that any horse will stay sound, will remain suitable for any rider, or will remain exactly as represented during the sale. The Agent will do their very best, but nothing is guaranteed in horses and the Client understands this and will not hold the Agent responsible in the event that anything goes wrong after the purchase, the Agent is only helping the client and therefore cannot make any promises.

The Client Agrees and understands to Georgia Equine Law: Warning - Under Georgia law, an equine activity sponsor or equine professional is not liable for an injury or the death of a participant in equine activity resulting from the inherent risks of equine activities, pursuant to Chapter 12 of Title 4 of the Official Code of Georgia Annotated.

Sales & Leases for Sellers

Below is an idea of what you can expect from Agent when trying to sell or lease out your horse, including “in barn” or “expense” leases.

1. All sales and leases are paid at a rate of 10% of the sales/lease price of the horse.
2. If this is an expense lease where no sale price is being paid the following fees will occur throughout trials in order to compensate the Agent for their time:
    a. $75 for any trials on the horse. This includes day-of grooming.
    b. $150 Contract signing fee.
    c. $250 Social media marketing fee, if you desire help with marketing. This includes a poster, description, presentatation & “bumping” on social media.
    d. It is your responsibility to make sure your horse is prepared to be tried. It should be properly maintained (UTD on farrier, clipping, mane pull etc). All tack should be cleaned & your horse should be properly exercised and schooled leading up to any appointments. If your horse needs additional Clipping, mane pulling or training rides, those can be added on at the rates listed in the Boarding Agreement.
3. All traditional sales & leases will be marketed via social media, videos and pictures. You may be asked for some help in gathering materials and information in order to accurately market your horse.
4. Any “paid” marketing channels (ex: big eq) can be set up at the owner’s expense.
5. Any “prep” that the horse needs prior to appointments will be used as part of your package or billed at a rate of $50/training ride, the agent will ensure that your horse is properly prepped for this appointment.
6. It is your responsibility to make sure that your horse’s grooming, clipping, farrier etc is up-to-date at your expense in order to showcase the horse at its best.
7. The agent will make sure that your horse is properly bathed, brushed or otherwise groomed and presentable for any appointments.
8. The agent will help any incoming buyers in any way possible. Including having equipment ready, riding the horse first, answering questions and doing whatever is possible to help ensure a good sale.
9. The agent can not promise that any potential buyer will be reasonable. And the agent cannot promise that any potential buyer will ride the horse well. Agent will use discretion as to allowing a potential buyer to continue riding the horse if they feel the buyer is about to do harm to your horse. I will always advocate for your horse.
10. The agent will follow up with owner after any appointments as to how it went and make any suggestions if necessary.
11. The agent will help any potential buyer in any way that they can with setting up a pre-purchase exam, answering questions, going over contracts etc, etc, etc.